

EOI – PURI CITY SURVEILLANCE

**EXPRESSION OF INTEREST
FOR CCTV BASED CITY SURVEILLANCE PROJECT AND
DIAL 100 SYSTEM FOR PURI
IN
STATE OF ODISHA, INDIA**

THROUGH COMPETITIVE BIDDING

[21 August 2014]

**THE ODISHA STATE POLICE HOUSING
& WELFARE CORPORATION LTD.
JANPATH, BHUBANESWAR-22.**

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SECTION-1

DISCLAIMER

1. This document comprises of general guidelines and conditions for bidding but not an offer by OPHWC to bidders or any third party. The purpose of this document is to provide interested parties with information to facilitate the formulation of their proposals *and terms and conditions* to undertake this project *as may be* assigned by OPHWC.
2. This EOI includes statements, which reflect various assumptions and assessments arrived at by OPHWC in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each bidder may require. The document may not be appropriate for all persons, and it is not possible for OPHWC to consider the needs of each party who uses or reads this document. The assumptions, assessments, statements and information contained in this EOI may not be complete, accurate, adequate or correct. The concerned parties should conduct their own investigations and analysis and should verify the accuracy, reliability, *ground conditions* and completeness of the information, assessments, assumptions and statements in this document and obtain independent advice from appropriate sources.
3. Neither OPHWC nor its employees *nor* its consultants make any representation or warranty as to the accuracy, reliability or completeness of the information in this document. The information provided in this document or as part of the bid process is on a wide

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range of matters, some of which depend on the interpretation of law. The interpretation given is not an exhaustive account of the statutory requirements and should not be regarded as a complete or authoritative statement of law. OPHWC accepts no responsibility for the accuracy for any interpretation or opinion of law expressed herein.

4. Neither OPHWC nor its employees *nor its* consultants shall have any liability to any bidder or any other person under any law, statute, rules or regulations or the law of contract, tort or otherwise, the principles of restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with this document, or any matter deemed to form part of this document, the award of the work, or the information or any assessment, assumption, statement or any other information contained in this document or supplied by or on behalf of OPHWC or its employees, any consultants or otherwise arising in any way from the selection process for the project.
5. The bidder should confirm that the document is complete in all respects. In the event that the document or any part thereof is mutilated or missing, the bidder must notify OPHWC immediately at the following address:

The Odisha State Police Housing & Welfare Corporation Ltd,
Janpath, BHUBANESWAR – 751022.

Phone: 0674-2542921/1545

Fax: 0674-2541543

E-mail: jmelectricalophwc@gmail.com, policehousing@rediffmail.com,

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6. The documents and the information contained herein are privileged and are for the exclusive use of the party to whom it is issued. This document must not be copied or distributed by the recipient to third parties (other than, to the extent required by the applicable law or in confidence to the recipient's professional advisors, provided that such advisors are bound by confidentiality restrictions at least as strict as those contained in this document). In the event that after the issue of the document the recipient does not continue with its involvement in the bidding process for any reason whatsoever, this document and the information contained herein must be kept confidential by such party and its professional advisors at all times.
7. OPHWC reserves the right to change, modify, add, alter the document or cancel the bidding process without assigning any reasons thereof, at any time during the bidding process. The bidding process shall end with signing of the Agreements. All parties to whom this document has been issued shall be intimated of any such change. Notwithstanding anything stated above, OPHWC shall not be responsible or liable for non receipt of any such change/notice by bidder. The bidder or any third party shall not object to such changes/modifications/ additions/ alterations explicitly or implicitly. Any such objection by the bidder shall make the bidder's proposal (at EOI stage, RFP stage and/or financial proposal Evaluation stage) liable for rejection by OPHWC. Further objection by any third party shall be construed as infringement on confidentiality and privileged rights of OPHWC with respect to this document.

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8. The bidder shall not make any public announcements with respect to this bidding process or this document except for any statutory disclosures or with prior approval of OPHWC in writing. Any public announcements to be made with respect to this bidding process or this document shall be made exclusively by OPHWC. Any breach by the bidder of this clause shall be deemed to be non-compliance with the terms and conditions of this document and shall render the Qualification Proposal liable for rejection. OPHWC shall have right to reject any or all bids at anytime during the bidding process because of breach of this clause. OPHWC's decision in this regard shall be final and binding upon the bidder.
9. It is clarified that the provisions related to confidentiality (sections 6, 7) will not apply to information relating to this document already available in the public domain prior to the issue of this document.
10. The bidder shall bear all costs associated with the preparation and submission of all the Proposals (against EOI and/ or RFP). OPHWC and their consultants shall not, under any circumstances, be responsible or liable for any such costs.

SECTION-2

OPHWC BACKGROUND

The Odisha State Police Housing and Welfare Corporation Limited (OSPH&WC) was incorporated as a wholly owned Government of Odisha Company on 24th May 1980 under the

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Companies Act, 1956 to meet the housing needs of the Police *force with focused welfare measures.*

During 34 years of its existence, the OSPH&WC has developed expertise in planning, designing and construction of residential and non-residential buildings for the Police, Fire Services, Prison Administration and Judiciary *and the likes of it.* The Corporation has developed expertise in fortifying buildings vulnerable to extremist attacks in Maoist affected areas of the State. The Corporation is the nodal agency for construction of buildings under important Central Government schemes like Modernization of Police Force Scheme, Security Related Expenditure Scheme and the Special Infrastructure Scheme.

The OSPH&WC as a trusted construction Company provides quality construction and therefore has attracted clients outside its core area of responsibilities. The Corporation has constructed projects for Colleges and Universities under UGC Grant, Hospitals for National Rural health Mission, Schools for SC & ST Development Department, Vocational Training Institutes for Industries Department etc. Starting with a turnover of Rs 13.70 lakhs in the year 1980-81, it was able to reach a turnover of Rs 315 crores during the Financial Year 2013-14.

OSPH&WC, is, at present a silver category PSU under norms prescribed by the State Govt.

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SECTION-3

REQUEST FOR QUALIFICATION

OPHWC is mainly engaged in the business of construction of buildings, electrical works and other *related* services. It proposes to appoint a contractor with proven professional track record and experience in the CCTV based CITY Surveillance Network for PURI. With this Request for Qualification (“**EOI**”), through Competitive Bidding , OPHWC seeks Qualification Proposals (“**EOI**”) from eligible bidders (“**Bidders**”) to work as Contractor at PURI and perform the indicative Scope of Work illustrated in Section 4.2 of the EOI.

SECTION-4

PROJECT DESCRIPTION

4.1. General

The information in this section is provided for the general guidance of the Bidders:

Owner and its registered office	The Odisha State Police Housing & Welfare Corporation Ltd, Janpath, Bhubaneswar – 751022. Phone: 0674-2542921/1545 Fax: 0674-2541543 Email: jmelectricalophwc@gmail.com policehousing@rediffmail.com ,
Consultants to Project	Sachinandan Consulting Pvt. Ltd Plot no 558, Shahid Nagar Bhubaneswar- 751007 Ph: 09437002998 e-mail: sachinandan_consulting@yahoo.co.in

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Project	<i>CCTV based City Surveillance and Dial 100 System (inclusive of installation, commissions, operations and maintenance)</i>
Location	PURI CITY LIMITS

4.2. Scope of Work

OPHWC has *received orders for installation, commissioning and maintenance of CCTV based City Surveillance System* to safeguard public areas, to minimize environmental & human threats and prevent crime. This includes monitoring of *human and other modes of activities in sensitive areas* as well as busy traffic junctions to deter law breakers whereby acts of crime modes of activity and negligence can be reduced *detected* and prevented. Surveillance System using IP based cameras and other components needs to be installed *and operationalised* at the strategic locations which will provide surveillance on a 24 x 7 *hour* basis and real-time information to avoid areas of congestion, shorten travel times and simplify commutation. It will also help *enhancing* efficiencies, reduce crime and improve premise security of government as well as other facilities of strategic importance. The Vendor/*contractor* is required to provide City Surveillance *Network* and Dial 100 System.

The indicative Scope of Work to be undertaken by the Contractor/*Vendor* shall include, among other things, the following:

A. BROAD SCOPE OF THE WORK

1. The Scope of complete work would broadly be designing of the deliverables within the broad parameters decided by the user, Engineering,

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Supply, Testing, Installation, Integration of all project deliverables as well as integration with other CCTV Networks/ ISPs.

2. The Project Developer/bidder will carry out Site Acceptance Test for each site including acceptance test for each component , Final acceptance test (FAT) for the entire solution, Training, Documentation, Warranty and Post Warranty Maintenance of the entire system, accessories, electrical wiring, connectivity bandwidth etc. **for 5 years.**
3. The Project Developer/bidder shall be responsible for all legal, technical and commercial transactions / Fees, Permissions, Licenses etc. and liaison with concerned governmental and regulatory agencies including but not limited to Wireless Planning Coordination Wing (WPC), Municipal Corporation, Airport Authority of India and Archeological Survey of India as and when necessary. The department will provide with necessary paperwork to help the vendor acquire permissions.
4. The Project Developer/bidder will carry out configuration of the system by setting up the finer parameters that will provide a fully functional system within the broad parameters decided by the user. The parameters decided should be monitored during FAT period. The system should be capable of operating with 3G/4G service providers.
5. Project Developer/bidder shall act as single point of contact to organize and manage the entire project as per project requirements and for the equipment supplied by the vendor through it.
6. Project Developer/bidder shall make minimum one quarterly preventive maintenance visit to each equipment installed during warranty period.

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7. The Project Developer/bidder will ensure warranty service for 5 years followed by AMC for another 2 years of the entire system in an efficient manner to ensure that the guaranteed uptime is achieved.
 8. The Project Developer/bidder will ensure the setting up of a system with open platform which allows integration of equipment from other manufacturers and other types at a later time into the system, as and when necessary, without any additional expenditure, except the cost of procurement and installation of those equipments, for their integration.
 9. The Project Developer/bidder will create an operationalised control room with servers and storage system which would be able to give inputs to other users and take input from the data base of other users seamlessly and without any extra expenditure in hardware or software. Some examples are RTO and CCTNS databases.
 10. The Project Developer/bidder will ensure absolute reliability and secrecy of the recorded and stored images by its employees.
 11. If the offers received are without the Project Developer/bidder having carried out site visit / survey, it would be considered that the bidder has understood the requirement fully and shall comply with the functional requirements of the offered system including the scope of work / services in totality at their own risk and cost.
- B. Other Terms & Conditions:**
1. Failure to ensure a system uptime of 99.5 percent or as mentioned in the contract will make the Project Developer/bidder liable for penalty.

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2. The Project Developer/bidder shall furnish its plan of roll out of the project which will factor in the facilities already created by the user such as the preparing of the premises, power supply, Air conditioning etc.
3. The Project Developer/bidder will provide the structure of its execution and management team including the number of persons, specific persons for the job and their CVs at the time of submitting the RFP which will be issued only to those who successfully qualify in this round.
4. The specification and quality of materials used in the course of execution will have to be approved by the user even if those specifications have not been disclosed at the time of issuing the RFP.

Those respondents to the EOI who have secured the qualifying mark in the evaluation process will be issued the Request for Proposal (RFP). After the response to the RFP have been received and scrutinized the eligible bidders may be asked to provide proof of concept (POC) in actual operating conditions on selected sites in PURI using the same equipment as offered. The price bids of only the successful bidders in both the technical evaluation stage (both scrutiny and, if necessary, the POC stages) will be considered.

C. COMPONENTS OF THE NETWORK

The system being planned to be set up must comprise of state of the art hardware equipment and sub systems with collectively offering high uptime of 99.5 %. The network must be designed in line with the requirements of high availability and high scalability for the expected increase in the traffic. Project Developer/bidder will be required to offer

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all the components for end to end solutions and should have the following capabilities/features/functions.

i. CAMERA & NETWORK

1. The transport and storage of the Video footages should be through fiber optic and/or wireless network as per site requirement through service provider (should ensure data security and data sanctity) or dedicated cables laid down for the project. The first phase of the project will use leased bandwidth from a Service Provider such as BSNL for connectivity. All necessary cables including power, networking and video / communication, data-corn cables, electrical, network switches and any other accessories required for the project should be installed by System Integrator.
2. Installation shall include all aspects necessary to make the cameras and recording equipment operational. This includes connecting the cameras from the field locations to the control room. It also includes network, recording and archiving the video stream from all the cameras on 24 x 7 *hour* basis, with 99.5 % uptime.
3. The system should have capability to take the feed from analog cameras installed by private / government at public places and to digitize analogue video, compress the digital video using various compression algorithms and transmit the compressed digital video over packet based IP network.
4. Dial 100 facility must be included in the System.

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5. System should have capability for monitoring and recording of any activity from a mobile vehicle in addition to the control room.
6. The system must provide for additional cameras (Cluster of re-deployable cameras) during special events and which can be integrated with the planned network through wireless or any other media.
7. Suggested Components of the proposed system are listed below:
 - Fixed camera, Speed Dome camera and/or Tubular camera, any other suitable camera
 - PAN-TILT-ZOOM (PTZ) features having minimum capability of 36X zoom, with Vari-focal lens
 - Day & Night color vision capability
 - Capability to work in low luminance environment
 - Motion Detection capability
 - Appropriate mounting of camera as per the standards
 - All Cameras as well as field equipment are required to be ruggedized, vandal resistant and should be installed using IP66 or other equivalent standards and having capability to inform the control room if tampered.
 - Local camera storage solution for storing the video by USB drives, SD or other type of card, Hard disk, DVR, etc. as may be supported by suggested design /technology
 - Edge analytics functionality should be built onto the cameras to enable on the spot analysis of events including, but not limited to, traffic rule violation identification and Number Plate Recognition *of two wheelers, four wheelers and multi wheeler automobiles* .
 - In case of network failure the system should have adequate local storage capacity which will store and subsequently forward the data when the network becomes available.

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- Adequate power backup systems / batteries to support power outage must be planned.

Detailed specification for the points above will be provided in the RFP.

ii. ANALYTICS

1. The system should have role based access capability
2. The system should be capable of identifying red light and lane violators at identified Junctions, moving in wrong direction, number plate recognition, unauthorized parking and preparing of automated challans with a capability to keep/update records with suitable applications.
3. The system should be capable of identifying events like entering in restricted area, waiting in restricted area, face-detection in large crowd.
4. The system should be capable to detect video signal lost and restore it.
5. It should provide interface by preparing necessary bridging software so as to publish traffic updates on message boards and social networking websites like Facebook and twitter.
6. It should provide interface with mobile phone network to send and receive photos and video clips to selected mobile phones.
7. It should have the components for Analytics listed below but not limited to:
 - Over speeding
 - Face recognition
 - Head counting
 - Smoke Detection

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- Capability to detect significant activities in the city and to generate alarm for
 - * Alert approaching or breaching perimeters
 - * Stolen Vehicle/Suspected Vehicle identification
 - * People running or loitering
 - * Left item / abandoned baggage alarm etc.

iii **STORAGE**

1. The offered system shall have facility of exporting any portion of stored clipping for a desired period on CD/DVD, USB external drive {pen drive, portable hard drive etc.) or through email, MMS, GPRS or on any handheld device by using adequate compression of file formats.
2. The system storage should support recording for all cameras for a period of 30 days.
3. The system should automatically overwrite the previously recorded video when it exceeds 30 days without any manual intervention.
4. The system shall always have recorded video of last 30 days at any given point of time.
5. The recording shall be at a desired resolution @ 25 fps in PAL or better quality using optimum compression algorithm.
6. The system shall support open and widely accepted video format for storage like MJPEG/MPEG/H.264/etc.

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7. The system should have capacity to store on board the camera recordings for 7 days when network is disrupted, *dislocated, displaced or diverted* and the capability to transmit the same to the central storage when network connection is restored.

iv. CENTRAL COMMAND AND CONTROL ROOM

1. A central command and control center shall be established at the Town Police Station on the Grand Road at PURI. The central command and control center should have the capability to view and control cameras / other subsystems across the city. A subsidiary control centre will be established at the Kumbharpada Traffic Control Centre.
2. The control center shall have adequate physical security systems like access control system, fire detection and suppression, ultrasonic pest repellent systems, etc.
3. The control center should be designed to accept different kinds of inputs as well as provide outputs in different formats to be able to feed in or feed out signals from different subsystems.
4. Each control center shall be designed to accommodate minimum ten personnel with requisite hardware/software and each shall have individual displays for monitoring as well as a central video wall for viewing by all personnel. Ergonomics design principles need to be used while building control room.
5. The control room shall have workstations along with controllers for camera operation, Control panels for electronic display panels,

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Challan generation system, Control panels for public announcement system etc.

6. The system shall use video signals from cameras located at different locations, process for viewing on workstations / monitors at control room and simultaneous recording of all the cameras after suitable compression.
7. Facility for viewing and controlling of all the cameras as required should be provided at all workstations of the control center. It also includes all necessary hardware and licensed software.
8. Components for Control Room are listed below but not limited to:
 - Control Room setup with Command and Control functionality
 - Each Control room setup includes video wall, anti-static and fire-retardant flooring, necessary furniture, electrical fittings wirings, cabling etc.
 - Remotely controlled Electronic Display Panels
 - Public Announcement System in various parts of the city from control room
 - Network for Video transmission from Camera to control room, mobile control vehicle and central command center

v. **FUTURE EXPANDABILITY**

1. The proposed system should have capacity of accommodating additional cameras up to 500 in numbers, beyond the original planned capacity during the contractual period.
2. The Hardware and Software for central control room should consider three times increase in number for accommodating additional *personnel*.

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3. The offered system should be with an open protocol with IP network centric function and management architecture aimed at providing high speed manual/ automatic operation for the best.
4. Solution should be on a common platform which could Integrate with other external CCTV networks of public places (Airport, Railway Station etc.) and other Govt. Department applications like RTO database, CCTNS, OSWAN, etc.
5. Police department may use the network for data communication for preparation of traffic challans & make reference to police / RTO records of vehicles / licenses by keying in the vehicle/ license registration nos. and web enable interface.

SECTION-5

BIDDING PROCESS

- 5.1. OPHWC intends to conduct a bidding process for the appointment of the Contractor based on Competitive Two Stage Bidding Process

Stage I: Identification of Qualified Bidders

In the first stage, OPHWC intends to qualify bidders who meet the Qualification Requirements detailed in Section 6 of this Expression of Interest (“EOI”) and declare them as Qualified Bidders.

Stage II: Identification of Selected Bidder

- (i) In the second stage, OPHWC intends to issue Request for Proposal to the Qualified Bidders who will submit Techno Commercial Proposals responsive to the requirements and criteria specified in the Request for Proposal (“RFP”). The

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Price proposal also will be submitted at this stage.

- ii) Price Proposals will be evaluated as per the evaluation criteria specified in the RFP. Price Proposal that is responsive to the requirements of the RFP will be evaluated and will be declared as the Successful Bidder. After identification of the Selected Bidder, OPHWC intends to execute the Agreements with the Selected Bidder, thus concluding the process of appointing a Contractor. **Please note that the evaluation of the price proposal will be done according to the guidelines and notifications issued by the State Government which are in force at the time of evaluation and it is the responsibility of the bidder to make themselves aware of the relevant instructions.**

OPHWC reserves the right to amend or modify or cancel the bidding process specified above or disqualify a bidder in accordance with the criteria specified for the bidding process at any time.

5.2. **BIDDING SCHEDULE** (Important Dates)

Date of issue of EOI	22 08 2014
Last date of collecting EOI from OPHWC office/Downloading from OPHWC website.	06 09 2014
Last Date and time for EOI Submission	08 09 2014, 5 PM
EOI Opening Date	09 09 2014 11: 30 AM
Intimation to the Qualified Bidders (indicative)	20 09 2014
Issuance of RFP to Qualified Bidders (indicative)	22 09 2014
Pre Bid meeting (Indicative)	26 09 2014
Submission of RFP with Techno Commercial and Price Proposals by Qualified Bidders (Indicative)	15 10 2014

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SECTION-6

QUALIFICATION REQUIREMENTS

Bidders shall meet the Qualification Requirement stated in Sections 6.1 to become a Qualified Bidder. A Bidder shall be an experienced Contractor who has executed similar Projects.

Definitions

‘Agreement(s)’ means the agreement(s) to be entered into between OPHWC and the Successful Bidder setting forth the scope of work, and terms and conditions thereto, that the Successful Bidder will perform for OPHWC;

‘Applicable Approvals’ shall mean all approvals, affiliations, clearances, consents, permissions, licenses, authorisations, no objection certificates, required to be obtained under Applicable Laws from any governmental (central, state or local) statutory or other authority prior to or for the implementation of the Project.

‘Applicable Laws’ shall mean all laws, brought into force and effected by the Government of India or Government of Odisha including all acts, rules, regulations, bylaws, circulars, guidelines, policy initiatives and notifications made there-under and judgements, decrees, injunctions, writs and orders of any court, applicable to the Project, the parties and the exercise performance and discharge of the respective rights and obligations of the parties hereunder or under the Agreement(s) as may be enforced and are in effect during the subsistence of the Project.

‘Annual Turnover’ for any relevant Financial Year shall mean gross annual revenue earned by the Bidder;

‘Financial Year’ shall mean from 1st April of any year to 31st March of the next year..

‘Qualified’ shall describe a company, corporation or entity that

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directly meets the Qualification Requirement, as indicated in Section 6.1.

‘Contractor’ means the Selected Bidder who would sign and execute the Agreements with OPHWC for the Project. The Contractor shall include its legal representatives, successors and permitted assigns;

‘Project’ shall mean the “Designing within the broad parameters decided by the user , Engineering, Supply, Testing, Installation, Integration of all project deliverables as well as integration with other CCTV Networks/ ISPs of CCTV based surveillance and traffic management Solutions in Identified locations of PURI”.

‘Year’ shall mean either a financial year or a calendar year, as appropriate.

6.1. Qualification Requirement (The summary of the qualification requirement and the documents to be submitted as proof are in Annexure 10)

6.1.1 Technical

Keeping in view the complexity & volume of the work involved, the following criteria are prescribed as pre-qualification criteria for EOI. Project Developer/bidder interested in undertaking the project must possess the technical know-how and the financial strength that would be required for successful implementation of the project and support services for the entire period of the contract.

1. The Project Developer/bidder should be a company registered and operating under the Indian Companies Act, 1956 since April 1, 2009 or earlier.

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2. The Project Developer/bidder should be an established System Integrator being in this business for a period exceeding three years as on 31.03.2014.
4. The Project Developer/bidder shall not be under a declaration of ineligibility for corrupt or fraudulent practices or blacklisted *by any of Government or its agencies/PSU.*
5. The Project Developer/bidder must provide a list of places where such systems have been installed by him and/or are being maintained by him with their configuration and with the references along with work order or purchase order copies etc. The bidder is required to provide assurance to arrange for a visit *to* such place(s) in case the *user* needs to evaluate the performance of the *installed system/Network.*
6. The Project Developer/bidder must have experience in implementation of Projects in CCTV Surveillance. **Those who have executed City Surveillance projects with a minimum of 100 IP based cameras will be eligible to apply.** Those who are in the process of executing such project which are not yet completed will be required to submit a certificate of satisfactory progress and present status from the customer of that project.

6.2.2. **Financial**

1. **p**roject Developer/bidder shall have a minimum Turnover of Rs 100 Crores during last three financial years, (i.e FY 2011-12, 2012 - 13 & 2013-14) and a net worth of Rs 10 crores at the end of FY 2012-13. The Project

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Developer/bidder must attach audited accounts for the years mentioned above as supporting documents.

2. The Project Developer/bidder shall be financially sound. The Project Developer/bidder shall submit net worth of the company as per Audited Annual report for the last three financial years preceding the last date of submission of the proposals.

3. The Project Developer/bidder shall furnish valid commercial tax registration certificate, valid service tax registration certificate and Permanent Account Number (PAN) issued by income Tax department. It must also provide the latest Income Tax Clearance Certificate and VAT clearance certificate.

6.2.3. General

a. The Project Developer/bidder must demonstrate the technical expertise, experience, facilities, and capabilities necessary to perform the work in a satisfactory manner.

b. The Project Developer/bidder is required to visit the locations and carry out feasibility study before submitting the offer. In addition, the Project Developer/bidder must be able to demonstrate a successful track record at meeting schedules.

c. OPHWC may decide to place an order to multiple vendors. Decision in this regard will be final and binding to all the bidders.

d. OPHWC is not required to give any justification for any of its decisions.

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e. To facilitate evaluation of EOIs, OPHWC may, at its sole discretion, seek clarifications in writing from any Project Developer/bidder regarding its EOI. OPHWC reserves the right to change, modify, add or alter the Bid Process or any of its principles at any stage prior to receipt of EOI under intimation to all the Project Developers

SECTION-7.

INSTRUCTIONS TO BIDDERS

7.1. Interpretation

Capitalized terms used but not defined in the EOI shall have the meanings ascribed to such terms in general.

7.2. Collection of EOI

7.2.1. The EOI document can be obtained from the office of the undersigned on payment of non-refundable application processing cost of Rs.10, 400/- in the shape of cash or Bank D/D drawn in favour of Orissa Police Housing And Welfare Corporation payable at PURI.

7.2.2. The EOI document can also be downloaded from the website at www.ophwc.nic.in and in that case, the application processing fee in the shape of Bank Draft shall have to be attached with the EOI document. Payment towards the EOI document in the shape of cheque, cash, money order or postal order will not be accepted.

7.3. Additional set of EOI

Bidders may obtain additional copies of the EOI from OPHWC subject to the payment of cost of EOI. All requests for such additional copies

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shall be submitted not less than 7 days before the EOI Submission Date.

7.4. Bidders' Due Diligence complete

EOI submission shall be conclusive evidence that the Bidder has familiarized itself with all conditions. Further, it shall be deemed that by EOI submission, the Bidder has:

- (a) made a complete and careful examination of the EOI; and,
- (b) accepted the risk of inadequacy, error or mistake in the information provided in the EOI or furnished by or on behalf of OPHWC related to any of the matters referred in this Section 7.4; and,
- (c) received all relevant information requested from OPHWC; and,
- (d) agreed to be bound by the undertakings provided by it under and in terms hereof.

OPHWC shall not be liable for any omission, mistake or error with respect to any of the above or on account of any matter or thing arising out of or concerning or relating to the EOI or the bidding process, including any error or mistake therein or in any information or data given by OPHWC.

7.5. Amendments issued to this EOI

All changes to the EOI documents including any extension to the EOI deadline will be made formally by issuance of an amendment to the EOI (collectively the “Amendments”) in the OPHWC website at www.ophwc.nic.in All Bidders must acknowledge receipt of all amendments issued against the EOI when the amendment is received,

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and additionally, Bidders must confirm that all amendments have been incorporated in the preparation of their EOI.

OPHWC reserves the right to issue any Amendments to the EOI document without assigning any reason thereto. At any time prior to the EOI Submission Date, OPHWC may, for any reason, whether at its own initiative or in response to a clarification by a prospective Bidder, modify the EOI document through Amendment(s). The Amendment(s) will be notified to all prospective Bidders through the website and such Amendment(s) will be binding on them.

In response to such Amendments, the Bidders shall submit their EOI in a fresh schedule. However, if the Bidder has already submitted its EOI prior to issue of such Amendments, they may resubmit a fresh EOI marked on the envelope as “Amended EOI”. The original EOI submitted by such Bidder shall be returned on request to Bidder on the EOI Opening Date.

OPHWC may extend the deadline for the submission of EOIs, in order to allow the Bidders a reasonable time in which to take the Amendment(s) into account in preparing their EOIs.

7.6. **EoI Preparation**

Bidder shall prepare the EOI in the format provided as per Appendices in this EOI. Bidder shall also furnish a covering letter. Guidelines mentioned below shall be as per the needs of EOI.

7.7. **EOI Submission**

EOI – PURI CITY SURVEILLANCE

Bidder shall submit the EOI in sealed envelope with **“EXPRESSION OF INTEREST FOR CCTV BASED CITY SURVEILLANCE PROJECT IN PURI_”** written on top, containing (i) one (1) hard copy in original and three (3) photo copies (“Printed Documents”) and (ii) in electronic native format, copied onto two (2) compact discs (CDs) (“Electronic Documents”). In case of any discrepancies between the original and the photo copy, the original document shall prevail; in case of any discrepancies between the Printed Documents and the Electronic Documents, the Printed Documents will *prevail and* be taken as final. The following electronic file types are acceptable: Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Adobe Acrobat. The Electronic Documents and Print Documents of the EOI shall be submitted in sealed packages with the Bidder’s name and address clearly indicated. Bidder shall note that it shall submit copy of all the supporting documents in hard copy form as well in soft copy form on a CD. In addition one copy of the documents required in Appendix 10 must be submitted together in a separate envelope and marked as “Appendix 10 compliance”.

The EOI and its copy or copies shall be typed or written in indelible ink and signed by the authorised signatory of the Bidder who shall also initial each page in blue ink. For printed and published documents, only the cover *and the last page* shall be initialled. The EOI shall contain page numbers and shall be bound together in hard cover.

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Bidder shall submit completion certificates substantiating the qualifying requirements and photographs of jobs completed by them.

The Bidders shall take all responsibility for submitting the EOI within the prescribed EOI Submission Date. OPHWC will not be responsible for or accept as a valid reason any postal delay or non-receipt/non-delivery of the EOI.

Any deviation from the prescribed format mentioned in the exhibits will make the bid liable for rejection. Bids incomplete in any respect or not providing adequate information will also be ground for rejection.

- 7.8. **EMD:** All EOIs will have to be submitted latest by 08 09 2014 up to 5.00 PM in this office and the same shall be publicly opened on the next day at 11:30 AM. **The Project Developers/bidders will have to submit an Earnest Money Deposit (EMD) of Rs 12,20,000/- (Rupees Twelve Lakhs Twenty thousand only) along with the EOI which shall be refunded to all the unsuccessful Project Developers/bidders immediately after the issue of RFPs. All bids will have to be submitted along with document fee and EMD failing which the bids shall not be accepted/considered. The CEO, OPHWC reserves the right to reject one or all the bids without assigning any reasons thereof.**

7.9. Language

The EOI prepared by the Bidder, and all correspondence and documents relating thereto, must be in the English language. English shall be the binding and controlling language for all matters relating to the meaning or interpretation of the EOI and EOI.

7.10. Corrections & Erasures

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Bidder shall note that EOI shall be prepared in indelible ink. No erasure or over writing shall be permissible. All corrections and alterations in the entries in the EOI shall be made by indelible ink and shall be signed by the Bidder with date.

7.11. Bidding Cost

The Bidder shall bear all costs and expenses associated with the preparation and submission of its EOI and OPHWC shall under no circumstances be responsible or liable for any such costs, regardless of, without limitation, the conduct or outcome of the bidding, evaluation and selection process.

7.12. Validity / Extension / Modification/ Withdrawal/ Rejection of EOIs

Validity of the EOI

The EOI, so submitted by the Bidder, shall be valid till a 31 March 2015, or as extended by the OPHWC from time to time. The Bidder shall ensure that, on the OPHWC's request, the validity of the EOI shall be extended till the same date of the validity date of the Techno Commercial and Price Proposal to be submitted later at the RFP stage.

Extension of EOI Opening Date

OPHWC may, at its sole discretion, decide to extend the EOI Opening Date and / or EOI Submission Date. In such a case, all rights and obligations of OPHWC and that of Bidders previously subject to the EOI Opening Date or EOI Submission Date will thereafter be subject

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to the new EOI Opening Date or EOI Submission Date.

Modification and Withdrawal of EOIs

The Bidder will not be allowed to modify its EOI after its submission. No EOI shall be withdrawn during the period between the EOI Submission Date and the Date of intimation to the Qualified Bidders, as extended from time to time.

7.12.1. Rejection of EOIs

- (a) Any EOI received by OPHWC after the expiry of the EOI Submission Date will be rejected outright and returned to the Bidder; AND,
- (b) EOI not containing all the information sought by OPHWC may be rejected; AND,
- (c) EOIs submitted by fax or email will be treated as invalid and rejected outright;
- (d) EOIs not accompanied by the specified bid security will be rejected

If the Bidder conceals any material information or makes a wrong statement or misrepresents facts or makes a misleading statement in the EOI, in any manner whatsoever, in order to create circumstances for the acceptance of its EOI, OPHWC reserves the right to reject such EOI. OPHWC has no liability to any person for excluding or rejecting any such bid.

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OPHWC's Right to Accept any EOI and to Reject any or all EOIs

OPHWC reserves the right to accept or reject any EOI or to annul the bidding process and reject all EOIs at any time, without assigning any reasons thereof and OPHWC shall not entertain any claim whatsoever on this account. The Bidder shall have no claim on OPHWC in case his EOI is rejected or the bidding process is annulled.

7.13. Ownership of the EOI

Without affecting any intellectual property rights, which may exist in a response to this EOI, all responses submitted will become the property of the OPHWC. Without limiting this section, the OPHWC reserves the right to copy and reproduce, for OPHWC's own internal use, responses for the purposes of evaluation, clarification, negotiation and/or contract execution and anything else related to these purposes. In addition, the OPHWC will retain (soft and hard) copies of all responses, evaluation, negotiation or such other materials as are required for the discharge of its legal obligations and in order to efficiently and effectively manage any contract entered into with a Bidder.

7.14. Fraud and Corruption

Bidders are expected to observe the highest standard of ethics from EOI stage till execution of the Agreement(s) and not to indulge in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice. For the purposes of this provision, the terms set forth below have the following definitions:

EOI – PURI CITY SURVEILLANCE

"**corrupt practice**" means the offering, giving, receiving, or soliciting of anything of value to influence the action in the procurement process or in contract execution;

"**fraudulent practice**" means a misrepresentation of facts in order to influence procurement process or the execution of an Agreement to the detriment of the Owner and includes collusive practices among Bidders (prior to or after Bid submission) designed to establish Bid prices at artificial, non-competitive levels and to deprive the Owner of the benefits of competition;

"**coercive practice**" means impairing or harming or threatening to impair or harm directly or indirectly, any person or property to influence any person's participation or action in the Bidding Process;

"**undesirable practice**" means (i) establishing contact with any person connected with or employed or engaged by the Owner with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Bidding Process; or (i) having a conflict of interest as stated in Section 7.15; and

"**restrictive practice**" means forming a cartel or arriving at any understanding or arrangement among Bidders with the objective of restricting or manipulating *and defeating* a full and fair competition in the Bidding Process.

7.15. Conflict of Interest

Bidders must state in their submission any circumstances, arrangements, understandings or relationships that constitute, or may reasonably be considered to constitute, an actual or potential conflict of

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interest with the Bidders obligations under this EOI or under any contract which may be negotiated or executed between the Bidder and OPHWC. Bidders and their employees, agents, advisers and any other person associated with the Bidder must not place themselves in a position which may, or does, give rise to a conflict of interest (or a potential conflict of interest) between the interests of OPHWC or any other interests during the entire bidding process.

7.16. Disqualification of Bidders

OPHWC reserves the right to disqualify or reject the Bids of any Bidder which has :

- a) been barred by the Central, State or *its PSUs/Agencies or by any court of law/tribunal/forum* from participating in any project of the nature of building construction, and the bar subsists as of date of the issue of EOI.
- b) in the last 3 (Three) years, reckoned from the EOI Submission Date, defaulted on any contract, as evidenced by imposition of an award by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Bidder, or have been expelled from any project or contract, or have had any contract terminated for breach of such by the Bidder.
- c) Submitted more than one EOI under different names/entities.
- d) *If it is not in conformity with or commensurate to the mandatory requirements as laid down under this EOI or in violation thereof.*

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7.17. Ethics and Transparency

OPHWC will adhere to highest ethical standards and transparency in the bidding process.

7.18. Confidentiality

Information relating to examination, evaluation and recommendation for selection of Successful Bidder will not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising OPHWC in relation to, or matters arising out of, or concerning the bidding process. OPHWC will treat all information, submitted as part of the EOI, in confidence and will require all those who have access to such material to treat the same in confidence. OPHWC may not divulge any such information unless it is need *based* and it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/or OPHWC or as may be required by law or in connection with any legal process. In the event OPHWC is required to divulge any information, it will make best endeavours to maintain confidentiality of the information held by it and divulge only that information which it is required to.

SECTION-8

EVALUATION

8.1. EOI Evaluation Process

The EOI evaluation process comprises of the following two steps:

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- i) Step I – Responsiveness check
- ii) Step II – EOI evaluation

8.1.1. Step I - Responsiveness Check

The EOI submitted by the Bidder shall be scrutinized to establish “Responsiveness”. Any of the following conditions may cause the EOI to be deemed “Non-responsive” by OPHWC and thus not be taken up for EOI evaluation.

- i) EOIs not received by the due date and time.
- ii) Required information not submitted in the EOI to be evaluated and/or information not submitted in specified formats.
- iii) EOI not accompanied by document fee **or Earnest Money Deposit**.
- iv) EOI not signed by *the Bidder or* authorized signatory and / or sealed in the manner and to the extent indicated in this EOI.
- v) EOI not accompanied by proper authorisation in favour of authorised signatory for signing of EOI.
- vi) EOI not including the covering letter as per format provided;
- vii) EOIs not including information as per format in Appendices from 1 to 8.
- viii) EOI *relying upon* documents which are not executed as per due process of law.
- ix) EOIs having conflict of interest.
- x) *EOI which may incur disqualification of the bidder*

8.1.2. Step II - EOI Evaluation

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- i) EOI evaluation will be carried out considering the information furnished by Bidders as prescribed under covering letter and Appendix-A. This step would involve evaluation of the EOI as per the Qualification Requirement.
- ii) The Bidder must fulfil the minimum qualification requirements as mentioned in Section 6 *and ought not to have any disqualification as under Section 7.16.*

Notwithstanding anything stated above, OPHWC reserves the right to assess Bidder's capability and capacity to perform along with quality of execution by the bidder based on field visit and feedback, in the overall interest of OPHWC.

8.2. Qualified Bidder

Evaluation of EOIs as per Section 8.1.1 and Section 8.1.2 will be carried out by OPHWC and/or its consultants. OPHWC will intimate the outcome of the EOI *evaluation* in due course and those who are qualified in this process will be eligible to continue on in the selection process.

SECTION-9

ADDITIONAL REQUIREMENTS

Following are the major requirements of various forms of securities to be provided by the Bidders at the RFP stage as well as execution of the Agreement(s).

9.1. Bid Security

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During Stage II, the Qualified Bidders may be required to submit enhanced bid security. The estimated amount, scope, extent, form and terms of the bid security will be specified in the RFP.

9.2. Contract Performance Security

If the Bidder is declared the Selected Bidder, the Bidder shall furnish a Performance Guarantee of Ten percent of the contract value which shall be in the form of a Bank Guarantee from a Scheduled/Nationalized Bank to secure the due performance of the contract which shall be liable for forfeiture upon material breach of any term and condition of the contract. The scope, extent, form and terms of this contract performance guarantee will be finalized in the RFP where the exa.

OPHWC reserves the right to amend/include these requirements at the RFP stage.

SECTION-10.

STEP OUT OBLIGATION

This EOI specifically clarifies that upon expiry of the contract/agreement which will be inclusive of extended period, if any or termination thereof, the successful Bidder/Developer shall handover the vacant and peaceful possession of the project, project site including site office and storage shed to OPHWC.

SECTION-11.

EXCLUSION OF IMPLIED WARRANTIES

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This EOI specifically clarifies that the agreement/contract which will be entered into the successful Bidder will exclude any warranty condition or other undertaking implied by law or custom or otherwise arising out of any other agreement between the parties or any representation by any party not contained in a binding legal agreement executed by the parties.

SECTION-12

FORCE MAJEURE

Any delay in or failure of performance by the successful Bidder shall not constitute default under the agreement/contract to be executed by OPHWC and the successful Bidder or give rise to any claims for damages against said PARTY if and to the extent caused by reasons which are beyond the control of the said PARTY, including but not limited to acts of God, statutory authorities, strikes or other concerted acts of workman, power cuts, fires, floods, explosions, riots, war (declared or undeclared), rebellion, sabotage, extra ordinary severe weather, civil commotion and criminal acts of third parties.

Force Majeure means any act or event which wholly or partially prevents or delays the performance of obligations by either party (OPHWC and successful Bidder entering into agreement/contract) of such act or event is not reasonably within the control of and not caused by the fault or negligence of the non-performing party.

If OPHWC and successful Bidder entering into agreement/contract is wholly or partially unable to perform its

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obligations because of a Force Majeure event that party shall be excused from whatever performance is affected by the Force Majeure event to the extent so affected provided that:

- i) Non performing party gives a written notice to the other party of the occurrence of the Force Majeure event immediately on its occurrence and in any case within a period of 5 (five) days of the occurrence. Further, regular reports indicating the position will be furnished by the non-performing party to the other during Force Majeure.*
- ii) Non-performing party shall make all reasonable efforts to continue to perform its obligation herewith.*
- iii) Suspension of performance shall be limited tot hat aspect of performance which is affected by Force Majeure and shall be of no greater magnitude or duration than that imposed by Force Majeure.*

SECTION-13

SEVERABILITY

It is also clarified that if for any reason whatsoever any provision of the Agreement with the successful Bidder to be executed becomes invalid, illegal or unenforceable or is declared by any court of competent jurisdiction or any other instrumentality to be invalid, illegal or unenforceable, then the validity, legality or enforceability of the remaining provisions shall not be affected in any manner, and the parties will negotiate in good faith with a view to agreeing upon one

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or more provisions which may be substituted for such invalid, unenforceable or illegal provisions as early as practicable.

SECTION-14

SURVIVAL

It is also clarified in this document that

- A. Termination of this agreement to be executed between OPHEC and the successful Bidder shall not relieve the said successful party of any obligations devolved on account of the agreement/contract which expressly or by necessary implication survives termination; and*
- B. Except as otherwise provided in any provisions of the agreement to be executed expressly limiting the liability of either party, shall not relieve either party of any obligations or liability for loss or damage to the other party arising out of or caused by acts or omissions of such party prior to the effective date of termination (Date of completion) or arising out of such termination.*

SECTION-15.

WAIVER

It is clarified in this document that

- A. Waiver by OPHWC of any default by the successful Bidder in the observance and performance of any provision of or obligations of under the Agreement to be executed between them:-*
 - i) Shall not operate or be construed as a waiver of any other or substitute default of or other provisions or obligations under the said Agreement/contract.*

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- ii) *Shall not be effective unless it is in writing and executed by a duly authorized representative of such party; and*
 - iii) *Shall not affect the validity and enforceability of the agreement/contract to be executed between the OPHWC and the successful Bidder in any manner.*
- B. Neither the failure by either party to insist on any occasion upon the performance of the terms, conditions and provisions of the said agreement/contract or any obligations thereunder nor time or indulgence granted by a party to the other party, shall be treated or deemed as a waiver of such breach or acceptance of any variation or the relinquishment of any such right thereunder.*

SECTION-16.

GOVERNING LAW AND JURISDICTION

The document shall be governed by and interpreted in accordance with laws in force in India. All disputes arising from or in connection with the bidding process or this EOI shall be resolved by a reference of the dispute to a sole arbitrator to be selected or nominated by the CMD, OPSH&WC on the application of the aggrieved party. The sole

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arbitrator so nominated by the CMD shall be a retired High Court Judge or a retired Dist Judge of this State.

The arbitration shall be conducted within the meaning and purview of the Arbitration & Conciliation Act, 1956.

1 EOI FORMATS

APPENDIX - A

COVERING LETTER – ON BIDDER’S LETTERHEAD

Date:

Sir,

I/We have carefully gone through the EOI document regarding Pre-qualification of Vendors for Supply, Installation and Commissioning of City Surveillance and Dial 100 system , PURI. 1.

I/we hereby declare that

1. All the information related to our company, manpower, customer base, projects, financial details, data sheet of the products offered etc. provided in our offer is true and without any alteration / modifications.
2. All the provisions of this EOI Document are acceptable to my company. No violation of the terms and conditions as mentioned in the EOI document has been made.
3. I/we declare that my company has not been debarred / black listed by any Government / Semi Government organizations in India/*Public Sector Undertakings of the Central and State Govts.*
4. The information contained in the proposal is complete and accurate in all material respects. Bidder undertakes to notify the OPHWC promptly upon Bidder becoming aware of any material fact which tends to render Bidder’s proposal misleading or inaccurate. Bidder acknowledges and agrees that any material misrepresentation or warranty made in connection with Bidder’s proposal might result in its invalidation and Bidder’s disqualification from the bidding process.

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5. I/we acknowledge and agrees that OPHWC has the right not to qualify any bidder on grounds of national interest, security or public policy.

I further certify that I am an authorized signatory of my company and am, therefore, competent to make this declaration.

Yours faithfully,

(Signature of the Bidder/*Authorized Signatory*)

Table of Enclosures:

S. No.	Appendix	Details
1	APPENDIX 1	True Copy of Board Resolution / authorisation by Managing Director
2	APPENDIX 2	Power of Attorney issued by the Bidder
4	APPENDIX 3	Contact person of Project Developer
7	APPENDIX 4	Financial Capability of the project Developer
8	APPENDIX 5	Format for Qualification Requirements
9	APPENDIX 6	Format for submission of details of Building work executed
10	APPENDIX 7	Format for Declaration regarding debarred from participation/default in execution
11	APPENDIX 8	Organisation Details of the Bidder
12	APPENDIX 9	Criteria of Evaluation
13	APPENDIX 10	Documents mentioned in Appendix 10
14	Cost of Document	Rs 10,400/- by Demand Draft/Money Receipt of OSPH&WC
15	EMD	Demand Draft for Rs 12,20,000/-
16	Miscellaneous	Proof of registrations , statutory registrations, clearances and other Documents mentioned in the RFQ document

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APPENDIX - 1

Format of the Board Resolution for the Bidder

BOARD RESOLUTION OF THE BIDDER /AUTHORISATION BY MANAGING DIRECTOR

The Board, after discussion, at the duly convened Meeting on _____ [insert date], with the consent of all the Directors present and in compliance of the provisions of the Companies Act, 1956, passed the following Resolution:

RESOLVED THAT pursuant to the provisions of the Companies Act, 1956 and compliance thereof and as permitted under the Memorandum and Articles of Association of the Company, approval of the Board be and is hereby accorded for placing the Bid against the Request for Qualification (EOI) dated _____, as amended from time to time, issued by OPHWC Limited (“OPHWC”) in Odisha, India.

FURTHER RESOLVED THAT _____, _____, _____ (Name of the Person(s)) be and is hereby authorised to enter into take all the steps required to be taken by the Company in this regard, including in particular, signing of the Qualification Proposal, making changes thereto and submitting amended Qualification Proposal, all the related documents, certified copy of this Board Resolution or letter, undertakings etc, required to be submitted to OPHWC or such other documents as may be necessary in this regard.

Certified True Copy

Notes:-

1. This certified true copy of the Board Resolution should be submitted on the letterhead of the company, corporation or entity, signed by the Company Secretary or any of the authorised Directors of the Company and the rubber stamp for the company, corporation or entity shall be affixed.
2. The contents of the format of the Board Resolution should be suitably re-worded indicating the identity of the company, corporation or entity passing the resolution i.e. the Bidder.

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APPENDIX – 2

FORMAT FOR POWER OF ATTORNEY TO REPRESENT BIDDER

(To be on non-judicial stamp paper of appropriate value as per Stamp Act relevant to place of execution.)

WHEREAS OPHWC Limited (“OPHWC”) has invited Expression of Interest (“EOI”) on _____, as amended from time to time, for bids in respect of CCTV based City Surveillance Project in PURI (“Project”).

Know all men by these presents, We.....(name and address of the registered office) do hereby constitute, appoint and authorise Mr. / Ms.....(name and residential address) who is presently employed with us and holding the position of as our *lawful* attorney, to do in our name and on our behalf, all such acts, deeds and things necessary in connection with or incidental to our bid for the Project in Odisha India, including signing and submission of all documents and providing information / Bids to OPHWC Limited, representing us in all matters before OPHWC Limited, and generally dealing with OPHWC Limited in all matters in connection with our bid for the said Project.

The attorney has been duly authorized and vested with requisite powers to submit and execute the aforesaid documents and do all things necessary for our bid to OPHWC. We hereby agree to ratify all acts, deeds and things lawfully done by our said attorney pursuant to this Power of Attorney and that all acts, deeds and things done by our aforesaid attorney shall and shall always be deemed to have been done by us.

For _____

Company Seal

Accepted

..... (signature)

(Name, Title and Address of the Attorney)

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Note:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.
- In case the EOI is signed by an authorised Director of the Project Developer, a certified copy of the appropriate resolution conveying such authority may be enclosed in lieu of the Power of Attorney

APPENDIX – 3

Contact person of the Project Developer

1. Details of individual (s) who will serve as the point of contact / communication with OPHWC:

Name	
Designation	
Company	
ADDRESS	
Telephone	
E-Mail Address	
Fax Number	
Mobile Number	

2. Name, Designation, Address and Phone Numbers of Authorised Signatory of the Project Developer:

Name	
Designation	
Company	
Address	
Telephone	
E-Mail Address	
Fax Number	
Mobile Number	

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APPENDIX -4

FORMAT FOR QUALIFICATION REQUIREMENT

[On the letter head of Bidder]

Financial Capability of the project Developer

This is to be filled by the Project Developer in case of Consortium and certified by the Statutory Auditor.

Name of Project : Developer	Net Worth (INR Crores)*	Turnover (INR Crores)*

*As per audited annual financial statements of financial year 2012-13.

Please attach the audited annual reports supporting the figures stated.

To be authenticated with signature & company seal of the Bidder.

General Instructions:

- 1. Net Worth for Company = (Subscribed and Paid-up Capital + Reserves) - (Revaluation reserves + Miscellaneous expenditure not written off + Intangible assets + accumulated losses)**
2. Turnover shall mean the total turnover/revenue as appearing in the Audited Financial Statements
3. The financial year would be the same as the one normally followed by the Project Developer/bidder for its Annual Report.

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4. The Project Developer/bidder shall provide the audited annual financial statements as required for this EOI. Failure to do so would be considered as a non-responsive EOI.
5. The Project Developer/bidder must clearly indicate the calculations and references in the financial statements in arriving at the above numbers in an attached worksheet.
6. This submission shall be certified by the statutory auditor. The independent auditor issuing the certificate must clearly indicate his/her membership number assigned by the Institute of Chartered Accountants of India (ICAI).

Appendix- 5

Details of Experience, Technical and Managerial Capability

Please furnish a write up (not more than 1000 words on each of the following points) for each of the projects (City surveillance or any other project but using not less than 50 IP based cameras) that you have executed and believe that it strengthens your claim to be eligible to set up the CCTV surveillance system in PURI. The information provided here will be used for evaluation of your bids as per the Evaluation Criteria in Appendix 12.

1. General description of the Project(s).-

It must include the following information

- Name, address and location of the customer (only those within India)
- Location of the Customer
- Value of the order (Attach copy of the purchase/work order)
- Date on which order was received
- Date on which order was executed (Attach handing over/acceptance certificate)
- If any subcontractor was used then its name and work executed by it.

2. Description of the Project(s)

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Technical aspects

- Cameras and all other equipment used in the network with detailed and exact technical specifications, model no and manufacturer
- List all the OEMs whose equipment you have used and the exact customer for where it is being used.
- Number of cameras used with indoor and outdoor use break up
- Detailed description of the control room with components, server specs, UPS specs, storage capacity and retrieval system
- Use of media for bandwidth
- Has the system been upgraded after hand over to the user.(Attach order)
- Any other equipment connected to the network

Operational aspects

- Who is maintaining the installation
- Maintenance on warranty or AMC basis
- Inventory of spares maintained at the site
- Tools and tackles used for installation and maintenance
- Manpower deployed for maintenance
- Service centre location
- Assured service level
- Use of the reports of the CCTV feed by the concerned person of the user

Financial aspects

- The AMC charges (Attach copy of the order)
- The cost of licenses and detailed terms under which it is to be used for video analytics
- All costs beyond the cost of hardware (including taxes and other fees)

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General aspects

- Please mention whether all the projects done by you in CCTV surveillance are being maintained by you.
- If not then give reasons for which it has been stopped?

Detailed information including name , phone number, email id , designation and office address of the person from the customer side interacting with you.

Notes:

1. The Years indicated above are Financial Years.
2. The Bidder shall submit the Audited Annual Report enclosing detailed financial statement, if required, for the relevant Years;
3. Along with the above format, in a separate sheet, details of computation of the Annual Turnover shall be provided by the Bidder, duly certified by Chartered Accountant.

Thanking you,

For [Insert name of Bidder]

(Please affix the *signature and* company seal of the Bidder)

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APPENDIX – 6

Format for submission of details of Similar work executed

Sl No	Name of Project	Name of Client <i>with detailed address (postal and E- mail)</i>	Month /Year of Award	Completion time - months	Value- Rs million	Completion and Hand over time (month)	Number of Units	Design included (Y/ N)	AMC Included (Y/N)	Completion Certificate attached (Yes/ No)	<i>Any othe r rele vant fact s</i>
1											
2											
3											
4											
5											

For [Insert name of Bidder]

(Please affix *the signature and* company seal of the Bidder)

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APPENDIX - 7

FORMAT FOR DECLARATION REGARDING DEBARMENT FROM PARTICIPATION/DEFAULT IN EXECUTION

[On the letter head of Bidder]

Date:

To,

The Chairman-Cum- Managing Director
The Odisha State Police Housing & Welfare Corporation Ltd,
Janpath, PURI -22

Dear Sir,

Sub: Certification of being not barred by Govt from participation / defaulted in execution of any contract with respect to Section 7.15 of the Expression of Interest (EOI).

We are submitting a EOI

We _____ (Name of the Bidder) certify that

- (a) We have not been barred by the Central, State or other Government in India, reputed private institutions or in the jurisdiction of the Bidder, from participating in any project of the nature of building construction, and no bar subsists as of date of the issue of EOI.
- (b) In the last 3 (Three) years, reckoned from the EOI Submission Date, we have not defaulted on any contract, as evidenced by imposition of an award by an arbitral or judicial authority or a judicial pronouncement or arbitration award , or have been expelled from any project or contract, or have had any contract terminated for breach of such award.

Thanking you,

For [Insert name of Bidder]

(Please affix *the signature and* company seal of the Bidder)

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APPENDIX - 8

ORGANISATION DETAILS

Please fill in the following proformas for providing the information. Please provide all the required information on separate sheets, if required, but strictly as per the proformas. The pages of the information submitted shall be numbered sequentially and the page number of each answer should be noted against the respective item below on this original format. Attachment, if any, to this document may be numbered as Appendix 8, and so on.

1.1. Business profile of the Bidder

Bidder shall provide its business profile in detail. Bidder shall also provide information on its corporate management structure pertinent to the control and management of the Project, including relevant experience, resource availability, financial stability, corporate structure (if appropriate), and safety and environmental records and programs. General information should also be provided on corporate resources and capabilities including information on location and resources of offices in which work will be done, and current and future workloads of those offices.

1.2. Details of the Bidder :

- 1.2.1. Name of Bidder
- 1.2.2. Legal status: (e.g. incorporated private company, unincorporated business, etc.)
- 1.2.3. Country of Origin:
- 1.2.4. Year of incorporation:
- 1.2.5. Principal place of business:
- 1.2.6. Address of the Company:
- 1.2.7. Contact Person, Telephone No., Fax No., E- Mail Address

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1.3. For the Bidder , state the following information

- 1.3.1. Names and titles of Directors or partners:
- 1.3.2. Are there any pending litigations against the Bidder?
[Yes/No]
- 1.3.3. If “Yes”, please furnish the list and provide explanation.
Bidders found to be habitual of repeated litigation are liable to be disqualified.
- 1.3.4. Are there any pending litigations on “Intellectual Property Rights” against the Bidder? [Yes/No]
- 1.3.5. If ‘Yes’, please provide details of “Intellectual Property Rights” issues if any, related to the Bid for this project.
- 1.3.6. Extent of participation (including planning and deployment of key personnel) by the Bidder for the proposed work?
- 1.3.7. Has the Bidder ever failed to complete any work awarded or has been levied liquidated damage for delay in completion of work in the last 5 years? [Yes/No]

If “Yes”, please furnish the list and provide explanation.
- 1.3.8. Has the Bidder/ Technically Qualified company, corporation or entity been blacklisted by any Government Department / PSU/Private Company? [Yes/No]

If “Yes”, please furnish the list and provide explanation.

1.4. PAN (Permanent Account Number) of Bidder:

- 1.4.1. Enclosed IT clearance certificate from appropriate authorities

1.5. Service Tax registration number of Bidder:

1.6. Value Added Tax details of the Bidder:

- 1.6.1. Local VAT Registration No.

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- 1.6.2. Central Sales Tax Registration No.
- 1.6.3. Excise Duty Registration No.
- 1.6.4. Enclosed Sales Tax & Excise Duty Clearance Certificate
- 1.7. Field of work and licensed capacities:**
- 1.8. General Organization chart of Bidder/ Technically Qualified company, corporation or entity :**
- 1.9. List of contracts booked / under negotiations for the next three years for the Bidder :**
 - 1.9.1. Contracts under execution and completion time.
 - 1.9.2. Contracts under negotiations and completion time
- 1.10. Names of Responsible persons and their designation: (for handling all aspects of this tender/order) in the following Format.**
Person Designation Based at Telephone /E-mail/Fax
- 1.11. People Information**
 - 1.11.1. People in Engineering discipline: (Electrical, Electronics, Mechanical, Safety etc.)
 - 1.11.2. People in non engineering (HR, Finance, Admin etc.)

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APPENDIX 9

Criteria of Evaluation

The weightage for each criteria is mentioned against it.

DESCRIPTION	MARKS
1. Turnover And Net Worth (Rs 100 Cr over each of the last 3 years and Rs 10 Cr Networth)	(10 + 10) 20
2. EXPERIENCE	70
2A. Functional CCTV surveillance system in any City with at least 100 IP based cameras and other installations as per Appendix 10 - E. Each project must have a central command centre (* Please see the note 1 below for break up)	25*
2B. Using Video Analytics (edge or central)	05
2C. Using Video Walls for display at multiple locations, controlled from one central command centre	05
2D. Integration with any other data base .	5
2E. Networking using combination of connectivity through wire , wireless System and bandwidth from Telecom service provider.	5
2E. Operational Dial 100 system integrated with City Surveillance system. (Only 5 will be given to bidders who have stand-alone Dial 100 system in operation)	10
2F. Integration with Traffic mgmt system / PCR Vans	05
2G. Satisfactory post installation support for completed city surveillance projects or those meeting the criteria in Appendix 10-E (Attach suitable certificate or AMC renewal as supporting document)	10
3. Office in Odisha with State VAT registration	5
4. Projects executed in ICT area involving creation and operation of data centre .	5

Note:

1. EoI securing minimum 70 marks shall be considered qualified to receive the RFPs. RFPs will be issued only to the parties securing the qualifying marks.
2. Break up of 2E : 1 mark for connectivity using fibre, 2 for using wi-fi/wi max and 2 for using bandwidth from a service provider.
3. The break up of 2A above is as follows
 - Completed / under progress City surveillance network- - **15 marks**
 - For each completed CCTV project for any other industrial user - **5 marks**
(beyond the minimum 3 mentioned in Appendix 10 E, only two more meeting the same requirement will be evaluated for a total of 10 marks)
4. Weightage for 2G - For each project subject to maximum 5 such projects - **2 marks**

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APPENDIX 10

	Eligibility Criteria	Supporting document
A	The Bidder having integration experience in CCTV, Control Command center, including server, storage, active & passive networking and relevant civil infrastructure setup works	Valid Purchase Order documents
B	The Bidder shall be registered in India under Companies Act 1956 for at least for 5 years as on 31/03/2014.	Certificate of Incorporation
C	The Bidder's Turnover during last 3 years, ending 31.3.14 shall be at least Rs. 100 Crores each year in India.	Copy of the last three years (i.e. FY 2011-12, 2012-13 & 2013-14) audited financial statements/Audited Balance Sheet along with CA Certified Statement.
D	The Bidder's Networth must be atleast Rs.10 crores each year in India during last 3 years, ending 31.3.14.	Copy of the last three years (i.e. 2011-12, 2012-13 & 2013-14) audited financial statements/Audited Balance Sheet along with CA Certified Statement.
E	The Bidder shall have experience of successful execution of at least 3 project of CCTV work of providing, installation, testing & commissioning, maintenance service during last 5 years FY 2009-10 to FY 2013-14, each of having value not less than Rs 10 cr	Copy of work order & Completion Certificate shall be enclosed by the bidder. For on going projects (if any) clear project status attested by end customer to be submitted.

Note: The Networth and turnover is taken for last three financial years ending 31.03.14. i.e. FY 2011-12, 2012-13 & 2013-14. In case the audited report for the FY 2013-14 has not being finalized the unaudited report certified by the auditor may be submitted in support of net worth and turnover. But if the audited report , which must be submitted with the RFP , does not support the minimum turnover and networth then the bid may be rejected even at that stage.